ADVANTECH

Enabling an Intelligent Planet

Advantech Commits to Comply with WEEE Directive To Contribute to the Preservation of the Global Environment

Dear Customer:

Advantech, the global ePlatform Service Provider, pursues its social responsibility for global environmental preservation by committing to be compliant with European Union "Restriction on Use of Hazardous Waste Electrical and Electronic Equipment" or "WEEE" Directive before Dec.31, 2006.

Advantech promises to continually protect our environment and write it into our policy. The satisfaction of all interested groups and the environment are our top priorities. To comply with WEEE, Advantech's efforts are, as a first priority, the prevention of waste electrical and electronic equipment (WEEE), and in addition, the reuse, recycling and other forms of recovery of such wastes so as to reduce the disposal of waste. It also seeks to improve the environmental performance of all operators involved in the life cycle of electrical and electronic equipment, e.g. producers, distributors and consumers, and in particular those operators directly involved in the treatment of waste electrical and electronic equipment.

Advantech's Implementation for WEEE roadmap includes 4 phases: Phase I - Ensure products are correctly labeled to ensure reuse and recycling after Aug.13, 2005 ; Phase II - Register as a producer with one of the agencies listed. See http://www.weee-forum.org, before Dec.31, 2005; Phase III - Declare our sales data to the relevant authorities for the purpose of calculating market share and prepare data on what has been recycled by us or by a competent body; Phase IV - Pay our share of treatment and recycling costs for separately collected items.

Advantech will work proactively with industry peers and suppliers to clarify standards and identify compatible technologies and processes to reduce "environmental impact" in its manufacturing processes and products. It will be essential for Advantech's customers to understand and be compliant with the WEEE Directive. Advantech plans to continue working on the WEEE directive towards ensuring efficient customer focused collection and environmentally sound treatment of all our products.

Advantech's major consideration when determining which products to purchase is the degree to which the product in question reduces environmental impact, and whether the companies engaged in the manufacturing and marketing of the products are taking an active stance toward environmental conservation. Advantech and our customers should comply with their rights and responsibilities as follows:

1. We shall stay abreast of market trends and increase our sensitivity to the marketplace through close contacts with our customers and with our industries at large.
2. We shall seek out the world's best practices through benchmarking in order to provide the world's best products and services.
3. We shall strengthen our corporate ability to provide customer value and shall reconsider all aspects of our operations from a customer viewpoint.

4. Before purchasing products, customers must ask factories to obey national environmental laws and regulations, eg. WEEE.
5. Customers must check the quality grade of each device before using it in a particular application.
6. When the product reaches its end of life, customers should process the product through the recycle scheme which each nation or company has set up.

Note:

1. Advantech Europe WEEE service is provided in **ADVANTECH Europe b.v.**, AESC has set up recycle scheme by joining Dutch WEEE through ICT Milieu.

2. For the customers in Europe, they can either arrange WEEE by themselves or send Waste Electrical and Electronic Equipment to **ADVANTECH Europe b.v.**.

Sincerely,

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